

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

Form 10-Q

(X) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2005

OR

() TRANSACTION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934

Commission File Number 1-9035

POPE RESOURCES, A DELAWARE
LIMITED PARTNERSHIP
(Exact name of registrant as specified in its charter)

Delaware 91-1313292
(State or other jurisdiction of (IRS Employer
incorporation or organization) Identification Number)

19245 10th Avenue NE, Poulsbo, WA 98370
Telephone: (360) 697-6626
(Address of principal executive offices including zip code)
(Registrant's telephone number including area code)

Indicate by check mark whether the registrant (1) has filed all reports required
to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934
during the preceding 12 months (or for such shorter period that the registrant
was required to file such reports), and (2) has been subject to such filing
requirements for the past 90 days. Yes X No_____

Indicate by check mark whether the registrant is an accelerated filer (as
defined in rule 12b-2 of the Securities and Exchange Act of 1934).
Yes_____ No X

Partnership units outstanding at April 29, 2005: 4,586,096

Pope Resources
Index to Form 10-Q Filing
For the Quarter Ended March 31, 2005

Description	Page Number

Part I. Financial Information	
Item 1 Financial Statements (unaudited)	
Condensed Consolidated Balance Sheets	4
Condensed Consolidated Statements of Operations	5
Condensed Consolidated Statements of Cash Flows	6
Notes to Condensed Consolidated Financial Statements	7
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations	11
Item 3. Quantitative and Qualitative Disclosures about Risk	29
Item 4. Controls and Procedures	30
Part II. Other Information	30
Item 1. Legal Proceedings	30
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	30
Item 3. Defaults Upon Senior Securities	30
Item 4. Submission of Matters to a Vote of Security Holders	30
Item 5. Other Information	30
Item 6. Exhibits	31
Signatures	32

P A R T I - FINANCIAL INFORMATION

ITEM 1

FINANCIAL STATEMENTS

CONSOLIDATED BALANCE SHEETS (Unaudited)

Pope Resources
 March 31, 2005 and December 31, 2004

(Thousands)

	2005	2004

Assets		
Current assets:		
Cash and cash equivalents	\$ 4,472	\$ 757
Accounts receivable	2,849	1,120
Land held for sale	32	152
Current portion of contracts receivable	787	606
Prepaid expenses and other	134	195
	-----	-----
Total current assets	8,274	2,830
	-----	-----
Properties and equipment at cost:		
Land held for development	9,291	9,074
Land and land improvements	13,958	13,958
Roads and timber (net of accumulated depletion of \$30,261 and \$26,418)	61,023	64,485
Buildings and equipment (net of accumulated depreciation of \$6,178 and \$6,034)	3,355	3,166
	-----	-----
	87,627	90,683
	-----	-----
Other assets:		
Contracts receivable, net of current portion	167	158
Other	945	1,197
	-----	-----
	1,112	1,355
	-----	-----
Total assets	\$ 97,013	\$ 94,868
	=====	=====
Liabilities and Partners' Capital		
Current liabilities:		
Accounts payable	\$ 909	\$ 597
Accrued liabilities	1,048	1,492
Environmental remediation	148	468
Current portion of long-term debt	1,602	1,602
Minority interest	105	30
Operating line of credit	-	758
Deferred profit	1,070	918
Other current liabilities	64	70
	-----	-----
Total current liabilities	4,946	5,935
Long-term debt, net of current portion	32,504	34,164
Other long term liabilities	211	236
Partners' capital	59,352	54,533
	-----	-----
Total liabilities and partners' capital	\$ 97,013	\$ 94,868
	=====	=====

See accompanying notes to condensed consolidated financial statements.

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

For the Three Months Ended March 31, 2005 and 2004

(Thousands, except per unit data)

	2005	2004
	-----	-----
Revenues	\$ 16,656	\$ 11,732
Cost of sales	(7,804)	(4,488)
Operating expenses	(2,333)	(1,758)
General and administrative expenses	(848)	(738)
	-----	-----
Income from operations	5,671	4,748
	-----	-----
Other income (expense):		
Interest expense	(736)	(774)
Interest income	19	24
	-----	-----
	(717)	(750)
Income before income taxes and minority interest	4,954	3,998
Income tax expense	(247)	-
	-----	-----
Income before minority interest	4,707	3,998
Minority interest	(101)	-
	-----	-----
Net income	\$ 4,606	\$ 3,998
	=====	=====
Allocable to general partners	\$ 61	\$ 53
Allocable to limited partners	4,545	3,945
	-----	-----
	\$ 4,606	\$ 3,998
	=====	=====
Earnings per unit:		
Basic	\$ 1.01	\$ 0.88
	=====	=====
Diluted	\$ 0.97	\$ 0.87
	=====	=====
Weighted average units outstanding:		
Basic	4,561	4,518
	=====	=====
Diluted	4,730	4,575
	=====	=====

See accompanying notes to condensed consolidated financial statements.

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

Pope Resources

Three Months Ended March 31, 2005 and 2004

(Thousands)	2005	2004
	-----	-----
Net income	\$4,606	\$3,998
Add back non-cash charges:		
Deferred profit	152	108
Depletion	3,843	1,471
Depreciation and amortization	152	168
Cost of land sold	134	-
Change in working capital accounts:		
Accounts receivable	(1,729)	(2,320)
Contracts receivable	(190)	845
Other current assets	61	354
Accounts payable	312	67
Accrued liabilities	(444)	(444)
Environmental remediation	(320)	(9)
Deferred taxes	247	-
Minority interest	101	-
Other	(32)	(13)
	-----	-----
Net cash flows provided by operating activities	6,893	4,225
Cash flows used in investing activities:		
Capital expenditures	(947)	(813)
Timberland acquisition	-	(8,518)
	-----	-----
Net cash used in investing activities	(947)	(9,331)
	-----	-----
Cash flows used in financing activities:		
Minority interest distribution	(26)	(59)
Repayment of long-term debt	(1,660)	(1,541)
Repayment of line of credit	(758)	-
Option exercise	901	19
Unitholder distribution	(688)	(316)
	-----	-----
Net cash used in financing activities	(2,231)	(1,897)
	-----	-----
Net increase (decrease) in cash and cash equivalents	3,715	(7,003)
Cash and cash equivalents at beginning of period	757	10,361
	-----	-----
Cash and cash equivalents at end of the three-month period	\$4,472	\$3,358
	=====	=====

See accompanying notes to condensed consolidated financial statements.

POPE RESOURCES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)
March 31, 2005

1. The condensed consolidated financial statements as of March 31, 2005 and December 31, 2004 and for the three-months (quarter) ended March 31, 2005 and March 31, 2004 have been prepared by Pope Resources, A Delaware Limited Partnership ("the Partnership") pursuant to the rules and regulations of the Securities and Exchange Commission (the "SEC"). The financial information for the quarters ended March 31, 2005 and 2004 is unaudited, but, in the opinion of management, reflects all adjustments (consisting only of normal recurring adjustments and accruals) necessary for a fair presentation of the financial position, results of operations and cash flows for the interim periods. The financial information as of December 31, 2004, is derived from the Partnership's audited consolidated financial statements and notes thereto for the year ended December 31, 2004, and should be read in conjunction with such financial statements. The results of operations for the quarter ended March 31, 2005 are not necessarily indicative of the results of operations that may be achieved for the entire fiscal year ending December 31, 2005.
2. The financial statements in the Partnership's 2004 annual report on Form 10-K include a summary of significant accounting policies of the Partnership and should be read in conjunction with this Quarterly Report on Form 10-Q.
3. Basic net earnings per unit are based on the weighted average number of units outstanding during the period. Diluted net earnings per unit are based on the weighted average number of units and dilutive unit options outstanding at the end of the period.

	Quarter Ended March 31,	
	2005	2004
Weighted average units outstanding (in thousands):		
Basic	4,561	4,518
Dilutive effect of unit options	169	57
Diluted	4,730	4,575

Options to purchase 317,773 units at prices ranging from \$9.30 to \$37.73 were outstanding during the quarter ended March 31, 2005. Options to purchase 148 units at an exercise price of \$37.73 were not included in the computation of diluted earnings per unit because the option exercise prices were greater than the average market prices of units during the period.

Options to purchase 379,100 units at prices ranging from \$9.30 to \$27.88 per unit were outstanding during the quarter ended March 31, 2004. Options to purchase 178,464 units at prices ranging from \$17.40 to \$27.88 were not included in the computation of diluted earnings per unit because the option exercise prices were greater than the average market prices of units during the period.

The Partnership accounts for unit-based compensation in accordance with APB Opinion No. 25, Accounting for Stock Issued to Employees. Accordingly, compensation cost for unit options is measured as the excess, if any, of

the fair value of the Partnership's units at the date of grant over the amount an employee must pay to acquire the unit.

Unit options granted have an exercise price not less than the fair value of the Partnership's unit price on the date of the grant. Had compensation expense for unit option grants been recognized based on the fair value at the grant date consistent with the Black-Scholes method described in SFAS No. 123, Accounting for Stock-Based Compensation, the Partnership's net income would have been adjusted to the pro forma amounts indicated below:

(In thousands, except per unit amounts)	2005 -----	2004 -----
Net income as reported	\$4,606	\$3,998
Add back employee unit based compensation expense recognized	-	-
Subtract proforma compensation expense under SFAS 123	(35) -----	(50) -----
Pro forma net income under SFAS No. 123	\$4,571 =====	\$3,948 =====
As reported:		
Basic	\$1.01	\$0.88
Diluted	\$0.97	\$0.87
Proforma earnings per unit:		
Basic	\$1.00	\$0.87
Diluted	\$0.97	\$0.86

The fair value of options was calculated using the Black-Scholes option-pricing model, with the following assumptions during the first quarter of 2005 and 2004:

	2005 -----	2004 -----
Expected life	5 years	5 years
Risk free interest rate	4.22% - 4.36%	3.97% - 4.75%
Dividend yield	1.2% - 1.5%	1.2% - 1.8%
Volatility	20.0% - 26.2%	20.7% - 25.4%
Weighted average value	\$8.00	\$4.46

4. Supplemental disclosure of cash flow information: Interest paid amounted to approximately \$743,000 and \$765,000 for the quarters ended March 31, 2005 and 2004, respectively. Income taxes paid amounted to approximately zero and \$5,000 for the quarters ended March 31, 2005 and 2004, respectively.
5. Revenue and operating income by segment for the quarters ended March 31, 2005 and 2004, respectively, are as follows:

Quarter Ended March 31, (Thousands)	Fee Timber	Timberland Management & Consulting	Real Estate	Other	Consolidated

2005					
Revenue	\$ 13,663	\$ 1,615	\$ 1,388	\$ -	\$ 16,666
Eliminations	-	(1)	(9)	-	(10)
	-----	-----	-----	-----	-----
Revenue	13,663	1,614	1,379	-	16,656
Cost of sales	(7,533)	-	(271)	-	(7,804)
Operating expenses	(1,097)	(772)	(474)	(848)	(3,191)
Eliminations	9	-	1	-	10
	-----	-----	-----	-----	-----
Operating expenses	(1,088)	(772)	(473)	(848)	(3,181)
Income (loss) from operations	5,033	843	643	(848)	5,671
Eliminations	9	(1)	(8)	-	-
	-----	-----	-----	-----	-----
Income (loss) from operations	<u>\$ 5,042</u>	<u>\$ 842</u>	<u>\$ 635</u>	<u>\$ (848)</u>	<u>\$ 5,671</u>

2004					
Revenue	\$ 11,424	\$ 235	\$ 204	\$ -	\$ 11,863
Eliminations	(13)	(109)	(9)	-	(131)
	-----	-----	-----	-----	-----
Revenue	11,411	126	195	-	11,732
Cost of sales	(4,482)	-	(6)	-	(4,488)
Operating expenses	(890)	(568)	(431)	(738)	(2,627)
Eliminations	92	38	1	-	131
	-----	-----	-----	-----	-----
Operating expenses	(798)	(530)	(430)	(738)	(2,496)
Income (loss) from operations	6,052	(333)	(233)	(738)	4,748
Eliminations	79	(71)	(8)	-	-
	-----	-----	-----	-----	-----
Income (loss) from operations	<u>\$ 6,131</u>	<u>\$ (404)</u>	<u>\$ (241)</u>	<u>\$ (738)</u>	<u>\$ 4,748</u>

MANAGEMENT'S DISCUSSION AND ANALYSIS OF
FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This report contains a number of projections and statements about our expected financial condition, operating results, and business plans and objectives. These statements reflect our management's estimates based on our current goals, in light of management's expectations about future developments. Statements about expectations and future performance are "forward looking statements" within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended. Because these statements describe our goals, objectives and anticipated performance, they are inherently uncertain, and some or all of these statements may not come to pass. Accordingly, you should not interpret these statements as promises that we will perform at a given level or that we will take any or all of the actions we currently expect to take. Our future actions, as well as our actual performance, will vary from our current expectations, and under various circumstances these variations may be material and adverse. Some of the factors that may cause our actual operating results and financial condition to fall short of our expectations are set forth in the part of this report entitled "Risks and Uncertainties" below and other factors discussed in our annual report on Form 10-K for the fiscal year ended December 31, 2004. Other issues that may have an adverse and material impact on our business, operating results and financial condition include environmental and land use regulations that limit our ability to harvest timber and develop property and economic conditions that affect consumer demand for our products and the prices we receive for them, and those other risks and uncertainties discussed in our other filings with the Securities and Exchange Commission. The forward looking statements in this report are accurate as of the date of the report, and we cannot undertake to update these statements as our business operations and environment change.

This discussion should be read in conjunction with the Partnership's condensed consolidated financial statements and related notes included with this report.

EXECUTIVE OVERVIEW

Pope Resources, A Delaware Limited Partnership ("we" or the "Partnership"), was organized in October 1985 as a result of a spin-off by Pope & Talbot, Inc. ("P&T"). The Partnership is engaged in three primary businesses. The first, and by far most significant, segment in terms of owned assets and operations is the Fee Timber segment. Operations in this segment consist of growing timber to be harvested as logs for sale to export and domestic manufacturers. The second most significant business in terms of total assets owned is the development and sale of real estate. Real Estate activities primarily take the form of securing permits and entitlements for unimproved land and then realizing that land's value by selling large parcels to buyers who will take the land further up the value chain, either to home buyers or commercial property operators or lessors. Since these land projects span multiple years, the Real Estate segment may incur losses for multiple years until a major project is sold, which then results in operating income. Our third business is providing timberland-related services to third parties. These services may take the form of large-scale timberland management, forestry consulting, or acquisition or disposition services.

Management's major opportunity and challenge is to profitably grow our revenue base. We have added over 44,000 acres over the last three years to our timberland portfolio. Our real estate challenges center around how and when to "harvest" a parcel of land and capture the optimum value increment through sale. Regarding our third-party timberland services, we began serving Cascade Timberlands in January 2005, which represents a 522,000-acre timberland

management contract and are diligently seeking to secure additional income opportunities for this segment.

RESULTS OF OPERATIONS

The following table reconciles and compares key revenue and cost elements that determined net income realized for each of the three-month periods ended March 31, 2005 to March 31, 2004, respectively. In addition to the table's detailed numeric analysis, the explanatory text that follows the table describes many of these changes by business segment.

QUARTER TO QUARTER COMPARISONS
(Amounts in \$000's except
per unit data)

Q1 2005 vs. Q1 2004

	Total	Per Basic Unit
Net income:		
1st Quarter 2005	\$4,606	\$1.01
1st Quarter 2004	3,998	0.88
Variance	\$608	\$0.13
Detail of earnings variance:		
Fee Timber:		
Log price realizations (A)	\$920	\$0.21
Log volumes (B)	741	0.17
Timberland sale income	(6)	-
Depletion	(2,372)	(0.53)
Other Fee Timber	(372)	(0.09)
Timberland Management & Consulting:		
Management fee changes	1,187	0.26
Other Timberland Mgmt & Consulting	59	0.01
Real Estate		
Land sales	903	0.20
Other	(27)	(0.01)
General and administrative costs	(110)	(0.02)
Interest expense	38	0.01
Other (taxes, minority int., interest inc.)	(353)	(0.08)
	\$608	\$0.13

(A) Price variance allocated based on changes in price using current period volume.

(B) Volume variance allocated based on change in sales volume and the average log sales price for the current period less variance in log production costs.

Fee Timber

Fee Timber revenue is earned primarily from the harvest and sale of logs from the Partnership's 115,000 acres of fee timberland located in western Washington and, to a lesser extent, from the sale of gravel and cellular communication tower leases. Revenue from the sales of timberland tracts will also appear periodically in results for this segment. Our Fee Timber revenue is driven primarily by the volume of timber harvested, which we ordinarily express in terms of millions of board feet, or "MMBF", and by the average prices realized on log sales, which we express in dollars per thousand board feet, or "MBF".

When discussing our Fee Timber operations, current results are compared to both the last completed quarter and the comparable quarter from the prior year. Both of these comparisons are made to help the reader gain an understanding of the trends in market price and harvest volumes that affect Fee Timber results of

operations. Revenue and operating income for the Fee Timber segment for the quarters ended March 31, 2005, December 31, 2004 and March 31, 2004 are as follows:

Quarter Ended:	Log Sales	Mineral, Cell Tower & Other Revenue	Total Fee Timber	Operating Income
March 31, 2005	\$ 13.3 million	\$ 0.4 million	\$ 13.7 million	\$ 5.0 million
December 31, 2004	5.0 million	0.6 million	5.6 million	1.6 million
March 31, 2004	11.0 million	0.4 million	11.4 million	6.1 million

Fluctuations in total Fee Timber revenue and operating income between Quarter 1 2005 and Quarter 4 2004 and Quarter 1 2005 and Quarter 1 2004 are as follows:

Quarterly changes	Total Fee Timber Revenue	Operating Income
Q-1 2005 and Q-4 2004	\$ 8.1 million	\$ 3.4 million
Q-1 2005 and Q-1 2004	2.3 million	(1.1) million

The increase in revenue and operating income for the current quarter from the fourth quarter of 2004 is due to an increase in harvest volume and an increase in price realized. Log volume harvested for the quarter ended March 31, 2005 increased 153% from the quarter ended December 31, 2004 while average price realized increased 7%. The comparatively low harvest volume in the fourth quarter of 2004 was due to front-loading 2004's annual harvest in the first three quarters of that year. The increase in average price realized in the first quarter of 2005 relative to the fourth quarter of 2004 is due to a slight improvement in mix (a lower percentage of harvest attributable to pulp) combined with an improvement in domestic prices in the early part of 2005.

Following two timberland acquisitions which closed during 2004, first quarter log harvest volume increased 13% from 2004 to 2005. In addition, average log prices were also up \$40 per MBF, representing a 7% increase over 2004's first quarter log prices. These higher volumes and stronger prices explain the increase in revenue for the first quarter of 2005 versus the comparable period in 2004. The \$1.1 million decrease in operating income in the first quarter of 2005 compared to the prior year is attributable to an increase in current quarter depletion expense that more than offset the current quarter's comparatively higher harvest volumes and realized log prices. The additional log harvest volume coming from a fourth quarter 2004 acquisition carried with it \$2.7 million of depletion expense due to the use of a separate depletion pool for volume harvested from this acquisition. The separate depletion pool was created because the timber inventory from this acquisition was almost completely merchantable. The decline in operating income is attributable to this increase in depletion expense. Cash flow resulting from the incremental harvest from this acquired timberland will serve to offset a large portion of the purchase price.

The Partnership harvested the following log volumes from its fee timberlands for the quarters ended March 31, 2005, December 31, 2004, and March 31, 2004:

	31-March-05	Quarter Ended 31-Dec-04	31-March-04
Log sale volumes (MBF):			
Export	3,510	1,153	5,624
Domestic	15,065	5,414	11,690
Pulp	2,937	1,422	2,633
Hardwoods	1,488	1,111	405
Total	23,000	9,100	20,352

Through March 31, 2005, we have harvested 29% of our planned annual harvest (versus 35% for the comparable period in the prior year). Inasmuch as the aforementioned late-2004 timberland acquisition represented primarily a purchase of merchantable timber, our annual harvest in 2005 is projected to increase to a projected level of 79 MMBF from 2004's annual level of 60 MMBF. Harvest volume was front-loaded in 2004 to take advantage of strong log markets while we expect to spread the annual harvest in 2005 somewhat more evenly between the quarters, albeit still weighted toward the first three quarters of 2005. The proportion of overall log volume sold to the export market was 15% in the first quarter of 2005 versus 13% for the fourth quarter of 2004 and 28% for the first quarter of 2004. The large decrease in volume sold to the export market in the first quarter of 2005 versus the first quarter of 2004 is due to a harvest mix in the prior year that included units with particularly strong components of export logs.

We realized the following log prices from our fee timberlands for the quarters ended March 31, 2005, December 31, 2004, and March 31, 2004:

Average price realizations (per MBF):	31-March-05	Quarter Ended 31-Dec-04	31-March-04
Export	\$ 661	\$ 676	\$ 659
Domestic	616	590	554
Pulp	273	209	221
Hardwoods	627	617	558
Overall	580	544	540

We sell our logs to domestic mills and to log brokers that resell our logs to Japanese customers and, when export conditions allow, to the Korean and Chinese log markets. Prices paid by these log brokers are dependent upon the export market for logs but are generally purchased for a premium to prices paid by domestic customers. In the current quarter, export prices have remained relatively consistent with both the fourth and first quarters of 2004.

Domestic log prices for the quarter ended March 31, 2005 were 4% and 11% higher than the fourth and first quarters in 2004, respectively. This improvement in domestic log prices is attributed to warm weather conditions experienced in the Pacific Northwest in the first part of 2005 combined with the strong housing market in the U.S. These warm, dry weather conditions have raised concerns about operational curtailments due to fire risks for Pacific Northwest log production during the spring and summer months when timber production is generally the highest. Log yards at regional mills are building inventory as a hedge against such possible curtailments.

The average price realized per MBF on pulp logs was \$273, \$209, and \$221, for the quarters ended March 31, 2005, December 31, 2004 and March 31, 2004, respectively. Pulp prices have increased in the first quarter of 2005 relative to both the fourth quarter of 2004 and the prior year's comparable period due to the threat of summertime operational restrictions on timber harvests causing mill operators to be concerned about raw material shortages. The average price realized per MBF on hardwood logs was \$627, \$617, and \$558, for the quarters ended March 31, 2005, December 31, 2004 and March 31, 2004, respectively. The increase in price realized for hardwood is due to an increase in the quality of the hardwood logs harvested in the first quarter of 2005. The units harvested in the first quarter of 2005 included several areas with a large component of high quality alder stands resulting in an increase in price realized.

Cost of Sales

Cost of sales for the Fee Timber segment consists of harvest costs and depletion expense. Harvest costs represent the direct cost incurred to manufacture trees into logs and deliver those logs to their point of sale. Depletion expense represents the cost of acquiring or growing the timber harvested and is calculated using a depletion rate developed from an accumulation of the cost of the timber and capitalized road cost, divided by the estimated volume of merchantable timber available for harvest. The depletion rate is then applied to the volume harvested to calculate depletion expense. Fee Timber cost of sales for the quarters ended March 31, 2005, December 31, 2004, and March 31, 2004, respectively, were:

Quarter Ended:	Harvest and Haul Costs	Depletion Expense	Total
March 31, 2005	\$ 3.7 million	\$ 3.8 million	\$ 7.5 million
December 31, 2004	1.5 million	1.4 million	2.9 million
March 31, 2004	3.0 million	1.5 million	4.5 million

Quarter Ended:	Harvest and Haul Costs per MBF	Depletion Expense per MBF	Total
March 31, 2005	\$ 161	\$ 167	\$ 328
December 31, 2004	169	150	319
March 31, 2004	148	72	220

Harvest and haul costs, depletion expense, and total cost of sales have increased in the first quarter of 2005 relative to both the fourth and first quarters of 2004 due to the increase in harvest volume. Harvest costs vary based upon the physical site characteristics of acres harvested during the year. For example, sites that are not readily accessible, or are located on a steep hillside, are more expensive to harvest. Furthermore, haul costs vary based upon the distance between the harvest area and the mill customer's location. For the quarter ended March 31, 2005, harvest and haul costs per MBF have decreased relative to the fourth quarter of 2004 due to a higher proportion of total harvest from those harvest units coming from units that are lower in elevation and less expensive to harvest. Average harvest and haul costs are expected to increase for the remainder of the year as those harvest units that are at higher elevations and therefore more costly to operate will represent a larger proportion of total volume. We expect this to increase harvest and haul cost on a per MBF basis for the next two quarters.

Harvest and haul costs per MBF in the current quarter have increased relative to the first quarter of 2004 due to a combination of higher fuel costs which result in an increase in the cost of harvesting and hauling timber and an increase in proportional harvest from higher elevation harvest units. We expect average harvest and haul costs to remain at relatively high levels as long as fuel costs remain at current levels .

A depletion rate is applied to all volume harvested. We are using two separate depletion rates in 2005, one for volume harvested from those timberlands we acquired in the fourth quarter of 2004 (the "Quilcene Timberlands") and one for volume harvested from all other owned fee timberlands. The increase in depletion expense for the first quarter of 2005 stemmed from harvest activity on the Quilcene Timberlands for which a separate depletion pool was created. The separate depletion pool was created because the timber inventory from this acquisition was almost completely merchantable. We expect to harvest a total of approximately 79 MMBF in 2005, of which 21 MMBF is expected to come from this separate depletion pool. The depletion cost resulting from log harvests on this acquired timberland will approximate the net stumpage value (delivered log price less harvesting and transportation cost) realized on the sale of this particular timber. As such, the incremental harvest from this acquired property will result in a negligible net income impact while nonetheless generating operating cash flow and EBITDDA.

Depletion expense for the first quarter of 2005 and 2004 was calculated as follows:

	Pooled	Separate	Quarter ended March-05	Pooled	Separate	Quarter ended December-04	Mar-04 Pooled
Volume harvested (MBF)	15,681	7,319	23,000	6,771	2,329	9,100	20,351
Rate/MBF	\$72	\$370	\$167	\$72	\$377	\$150	\$72
Depletion expense	\$1,135,000	\$2,708,000	\$3,843,000	\$486,000	\$879,000	\$1,365,000	\$1,471,000

Operating Expenses

Fee Timber operating expenses for the quarters ended March 31, 2005, December 31, 2004, and March 31, 2004 were \$1.1 million, \$1.1 million, and \$798,000, respectively. Operating expenses are consistent between the current quarter and quarter ended December 31, 2004 and have increased 36% from the comparable period in prior year. The increase from the quarter ended March 31, 2004 is primarily due to an increase in road maintenance costs. Road maintenance costs have increased in the first quarter of 2005 due to the cost of building temporary roads resulting from the increase in harvest volume combined with the cost of complying with Washington state road regulations. Road maintenance costs are expected to increase for the next several years due, in part, to new Washington state regulations surrounding road maintenance and abandonment

Timberland Management & Consulting

Revenue and operating income (loss) for the Timberland Management & Consulting segment for the quarters ended March 31, 2005 and 2004 were as follows:

Quarter Ended:	Revenue	Operating income (loss)
March 31, 2005	\$ 1.6 million	\$ 0.8 million
March 31, 2004	\$ 0.1 million	(\$0.4) million

Revenue for the quarter ended March 31, 2005 was \$1.5 million higher than the comparable period in 2004. Operating income for the first quarter of 2005 was \$842,000 versus a \$404,000 loss for the comparable period in the prior year. The increase in revenue and operating income is primarily due to timberland management and consulting services provided to Cascade Timberlands LLC. Cascade Timberlands LLC is a new Timberland Management and Consulting client that owns 522,000 acres of timberland located in Washington and Oregon. Olympic Resource Management LLC began providing timberland management and other timberland consulting services on these properties in January 2005.

Management is currently working on the launch of a private equity timber fund. Olympic Resource Management LLC is expected to act as general partner for the fund and Pope Resources plans to invest 10% of the equity capital. The fund target size is \$50 million. We expect to close the fund to new investors in the first half of 2005, and begin actively searching for timber properties soon thereafter. The Timberland Management & Consulting segment is expected to earn fees from managing the fund.

Operating Expenses

Timberland Management & Consulting operating expenses for the quarters ended March 31, 2005 and 2004 were \$772,000 and \$530,000, respectively. The increase in operating expenses in the first quarter of 2005 is primarily attributable to the opening of two new office locations in Sedro-Woolley, Washington and Bend, Oregon and additional staffing to provide services under the timberland management agreement with Cascade Timberlands LLC.

Real Estate

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The Partnership's Real Estate segment consists primarily of residential and commercial property rents and revenue from the sale of land that is expected to be used for something other than growing and harvesting timber. The Partnership's real estate holdings are located in Pierce, Kitsap, and Jefferson Counties in Washington State.

Revenue and operating income (loss) for the Real Estate segment for the quarters ended March 31, 2005 and 2004 are as follows:

Quarter Ended:	Revenue	Operating income (loss)
March 31, 2005	\$ 1.4 million	\$ 0.6 million
March 31, 2004	0.2 million	(0.2) million

First quarter revenue consists of \$1.2 million in rural residential lot sales and \$0.2 million of rent earned on residential and commercial leases at Port Gamble, Washington while prior year revenue consists primarily of rent earned at Port Gamble. Operating income in 2005 includes \$904,000 generated through lot sales, netted against expenses incurred while management pursues zoning and development entitlements to maximize value from the Partnership's 3,000-acre portfolio of land investments. Operating loss in the prior year includes expenses incurred while pursuing zoning and development entitlements. The Port Gamble townsite operated at break-even results for both the current and prior quarters. The current status of zoning and development pursuits is described below.

At our development property in Gig Harbor, Washington Costco Wholesale Corporation, Northwest Capital Investors (NCI), and a subsidiary of the Partnership, Olympic Property Group (OPG) submitted detailed applications with the City of Gig Harbor for a 25-acre retail shopping center on OPG's Harbor Hill

project. The applications submitted to the City are for site plan review and a binding site plan for a proposed Costco store and over five acres of additional multi-tenant retail space. Our first closing on this property is expected in early 2006 to Costco Wholesale Corporation covering up to 17 acres of the 320-acre site.

The Partnership's rural residential lot program produces lots from 5 to 80 acres in size, based on underlying zoning densities. Typically for this type of program the entitlement effort is more modest in scale, usually involving simple lot segregations and boundary line adjustments. Development includes minor road building, surveying, and the extension of utilities. The Partnership expects to list approximately 500 acres for sale under this program during the remainder of 2005.

The 263-acre planned development in the City of Bremerton includes 60 acres of industrial and 203 acres of residential uses. The purchase and sale agreement with the Kitsap County Consolidated Housing Authority entered to purchase 203 acres that are zoned for residential use has expired. We are currently marketing the property to other interested developers.

Cost of Sales

Real Estate cost of sales for the quarters ended March 31, 2005 and 2004, respectively, were \$271,000 and \$6,000. The 2005 amount consists of costs associated with the aforementioned rural residential lot sales. Cost of sales during the remainder of 2005 will include costs associated with any additional rural residential lot sales that are closed during the remainder of 2005.

Operating Expenses

Real Estate operating expenses were consistent for the quarters ended March 31, 2005 and 2004 at \$473,000 and \$430,000, respectively. The increase in operating expenses in our Real Estate segment is due to an increase in personnel related costs in this segment as activities surrounding our development properties have increased over the last year due to increased market activity for developable land. This trend is expected to continue for the remainder of 2005.

Environmental Remediation

The Partnership has accrued liabilities for environmental cleanup of \$155,000 and \$474,000 as of March 31, 2005 and December 31, 2004, respectively. The environmental liability at March 31, 2005 includes \$148,000 that the Partnership expects to expend in the next 12 months and \$7,000 thereafter. The accrual represents estimated environmental remediation costs in and around the townsite of Port Gamble, Washington. Current activities at the site include monitoring to determine if prior clean up activities were effective and discussions with the Washington State Department of Ecology to obtain their agreement that the site is clean and to confirm that no further remediation activities are required.

Activity in the Environmental Remediation liability is detailed as follows:

	Balances at the Beginning of the Period	Additions to Accrual	Expenditures for Remediation	Balances at the End of the Period
Year Ended December 31, 2000	\$120,000	\$ 1,956,000	\$ 206,000	\$ 1,870,000
Year Ended December 31, 2001	1,870,000	-	461,000	1,409,000
Year Ended December 31, 2002	1,409,000	730,000	1,510,000	629,000
Year Ended December 31, 2003	629,000	-	337,000	292,000
Year Ended December 31, 2004	292,000	466,000	284,000	474,000
Quarter ended March 31, 2005	474,000	-	319,000	155,000

General and Administrative (G&A)

General and administrative expenses for the quarters ended March 31, 2005 and 2004 were \$848,000 and \$738,000, respectively. The \$110,000 increase in general and administrative expenses is due to a combination of increased audit and salary costs. We expect to end 2005 with an increase in audit, professional services, and personnel costs as we begin to implement the new requirements of the internal control audit and reporting requirements mandated by the Sarbanes Oxley Act of 2002 that will be required if we meet the definition of an accelerated filer as of June 30, 2005. Based upon our current unit price we expect to fall within the definition of an accelerated filer in 2005.

Interest Income and Expense

Interest income for the quarter ended March 31, 2005 declined to \$19,000 from \$24,000 for the quarter ended March 31, 2004. The decline in interest income is due to the payoffs of notes receivable that occurred between the first quarter of last year and this year's first quarter. Interest expense for the quarters ended March 31, 2005 and 2004 was \$736,000 and \$774,000, respectively. Our debt consists primarily of mortgage debt with a fixed interest rate. The decrease in interest expense is the result of our annual principal payments made at the end of the first quarter on that debt.

Income Tax

Pope Resources is a limited partnership and is, therefore, not subject to corporate income tax. Taxable income/loss is reported to unitholders each year on a Form K-1 for inclusion in each unitholder's tax return. Pope Resources does have corporate subsidiaries that are subject to income tax.

For the quarter ended March 31, 2005 the Partnership recorded \$247,000 of income tax expense based upon income generated in the Partnership's taxable subsidiaries, as compared to no tax expense or benefit for the comparable period in the prior year. The increase in tax expense is due to improved results in our Timberland Management & Consulting segment.

Minority Interest

Minority interest represents Pope MGP's share of income earned from the Investor Portfolio Management Business (IPMB). The amendment to the Limited Partnership Agreement authorizing the Partnership to pursue the IPMB further specifies that income from the IPMB will be split using a sliding scale allocation method beginning at 80% to the Partnership's wholly-owned subsidiary, ORM, Inc., and 20% to Pope MGP, Inc., the managing general partner of the Partnership. The sliding scale allocation method evenly divides IPMB income between ORM, Inc. and Pope MGP, Inc. once such income reaches \$7,000,000 in a given fiscal year.

Current activities of the IPMB are contained in the Timberland Management & Consulting segment which includes timberland consulting, management, and expenses associate with the launch of a private equity fund. Minority interest allocation of income increased from none for the first quarter of 2004 to \$101,000 in the first quarter of 2005 due to improved Timberland Management & Consulting results related to the Cascade Timberlands LLC management agreement.

Supplemental Segment Information

The following table provides comparative operating information for the Partnership's segments:

	SEGMENT INFORMATION		
	(all amounts in \$000's)		
	31-Mar-05	Three months ended 31-Mar-04	31-Dec-04
Revenues:			
Fee Timber	\$13,663	\$11,411	\$5,576
Timberland Management & Consulting (TM&C)	1,614	126	602
Real Estate	1,379	195	1,799
Total	16,656	11,732	7,977
Net income to EBITDDA reconciliation:			
Net income	\$4,606	\$3,998	\$820
Added back:			
Interest, net	717	750	728
Depletion	3,843	1,471	1,353
Depreciation and amortization	152	168	152
Income tax expense	247	-	-
EBITDDA*	\$9,565	\$6,387	\$3,053
EBITDDA by segment*:			
Fee Timber	8,911	7,633	2,960
TM&C	863	(382)	(10)
Real Estate	671	(218)	904
General & administrative (includes minority interest)	(880)	(646)	(801)
Total	9,565	6,387	3,053
Depreciation, depletion and amortization:			
Fee Timber	3,869	1,502	1,395
TM&C	21	22	22
Real Estate	36	23	19
General & administrative	69	92	69
Total	3,995	1,639	1,505
Operating income (loss):			
Fee Timber	5,042	6,131	1,565
TM&C	842	(404)	(32)
Real Estate	635	(241)	885
General & administrative	(848)	(738)	(870)
Total	\$5,671	\$4,748	\$1,548

* EBITDDA= Earnings before interest, income tax, depletion, depreciation, and amortization. The Company considers earnings (net income or loss) before interest expense, income taxes, depreciation, depletion and amortization (EBITDDA) to be a relevant and meaningful indicator of liquidity and earnings performance commonly used by investors, financial analysts and others in evaluating companies in its industry and, as such, has provided this information in addition to the generally accepted accounting principle-based presentation of net income or loss.

Analysis of Operating Income

The following table sets forth expenses as a percentage of revenue for the quarters ended March 31, 2005 and 2004:

	Quarter ended March 31,	
	2005	2004
Revenue	100%	100%
Cost of sales	47	38
Operating expenses	14	15
General and administrative expenses	5	6
Operating income	34%	41%

Cost of sales includes the cost of purchasing and producing tangible goods for sale. In addition to depletion associated with timber production levels, cost of sales for the Partnership will fluctuate due to the mix of revenue between the sale of tangible goods and revenue generated from providing services. Cost of sales as a percentage of revenue increased 9 percentage points to 47% for the quarter ended March 31, 2005 from 38% in the comparable period in 2004. The increase in cost of sales as a percentage of revenue is attributable to the increase in depletion expense resulting from the mix of timber harvests off lands with varying per unit depletion rates.

Operating expenses consist of salary and other costs directly attributable to revenue-generating activity. As a percentage of revenue, operating expenses decreased for the quarter ended March 31, 2005 by 1 percentage point to 14% from 15% for the comparable period in 2004. The decrease in operating expenses as a percentage of revenue is primarily due to the increase in revenue generated from the Fee Timber and Real Estate segments. There is not a strong correlation between revenue and operating expenses in these two segments so that, as a result, the operating expense ratio decreases when revenue from these segments increases. General and administrative expenses as a percentage of revenue for the quarter ended March 31, 2005 decreased by 1 percentage point to 5% from the comparable period in 2004's 6%. On a raw dollar basis, general and administrative expenses increased \$110,000 from last year's first quarter compared to this year's first quarter, but declined as a percent of revenue because revenue increased at a much greater rate proportionately between periods.

Liquidity and Capital Resources

We ordinarily finance our operations using funds from operations and, where appropriate in management's assessment, bank lines of credit. Funds generated from operations and externally through financing are expected to provide the required resources for the Partnership's future capital expenditures. The Partnership's debt-to-total capitalization ratio was 36% at March 31, 2005 versus 40% as of December 31, 2004. Management considers its capital resources to be adequate for its current plans and does not have specific plans that would trigger a significant change in its debt-to-total capitalization ratio over the next 12 months. We have a \$10.0 million line of credit available with a zero balance borrowed as of March 31, 2005.

We are currently working on locating investors for ORM Timber Fund I, LP (the "Fund"). The fund's invested capital is expected to total approximately \$50 million. Once the Fund is fully subscribed and suitable timber properties are identified and brought under contract for purchase by the Fund, we expect to invest the 10% of equity capital that is expected to total approximately \$5 million.

Over the remaining nine months of 2005, management's plan is to harvest approximately 56 MMBF of timber for a total fiscal 2005 harvest of 79 MMBF. Since harvest plans are based on demand and pricing, actual harvesting may vary subject to management's ongoing review.

In the first quarter of 2005, cash generated by operations totaled \$6.9 million and overall cash and cash equivalents increased by \$3.7 million. Cash generated by operations increased \$2.7 million from the comparable period last year due to an increase in volume harvested and development land sales. Cash used in investing activities totaled \$947,000, which was comprised of \$357,000 for reforestation, fertilization and roads; \$227,000 for capitalizable costs associated with our development properties; and \$363,000 of other miscellaneous capital additions. Cash used in financing activities totaled \$2.2 million. This total represents \$1.7 million of long term debt payments; \$758,000 of payments on our operating line of credit; \$688,000 of distributions to unitholders; and a minority interest payment of \$26,000, all netted against \$901,000 of cash received upon the exercise of unit options.

In the first quarter of 2004, cash generated by operations totaled \$4.2 million and overall cash and cash equivalents decreased \$7.0 million. Cash used in investing activities totaled \$9.3 million, which was comprised of \$8.5 million for a timberland acquisition; \$312,000 for reforestation and road building; \$285,000 of capitalizable costs on the development property at Gig Harbor; and \$216,000 of other miscellaneous capital additions. Cash used in financing activities totaled \$1.9 million consisting of \$1.5 million of debt payments; \$316,000 of distributions to unitholders; and a minority interest payment of \$59,000 - all netted against \$19,000 cash received from the exercise of unit options.

Seasonality

Fee Timber. The Partnership owns 115,000 acres of timberland in Washington State. Our timber acreage is concentrated in two non-contiguous tree farms: the 71,000 acre Hood Canal tree farm located in Kitsap, Jefferson, Mason Counties on the eastern side of Washington's Olympic Peninsula, and the 44,000 acre Columbia tree farm located in Cowlitz, Clark, Lewis, Skamania, and Pierce counties on the western side of Washington's Cascade mountain range.

The Hood Canal tree farm is concentrated at low elevations, which permits us to harvest trees year-round. Generally, we concentrate our harvests from this tree farm in the winter and spring when supply, and thus competition, is typically lower and, accordingly, when we can expect to receive higher prices. With the acquisition of the Columbia tree farm in 2001 management expected a decrease in the seasonality of Fee Timber operations as the Columbia tree farm

is at higher elevations where harvest activities are generally possible only in the late spring and summer months. In practice, over the last two years our harvest has tended to be more front loaded as log prices have been relatively strong in the first half of the year leading management to front load the harvest plan. In future quarters, management expects quarterly harvest volume to be affected by both local market conditions for logs and weather conditions.

Timberland Management & Consulting. Timberland Management & Consulting operations are not significantly seasonal.

Real Estate. While Real Estate results are not expected to be seasonal, the nature of the activities in this segment will likely result in large transactions that may have large positive or negative impacts on revenue and operating income of the Partnership. Moreover, we expect to continue to see some seasonal fluctuations in this segment because of the effects of weather on Pacific Northwest development generally.

Capital Expenditures and Commitments

Total capital expenditures in 2005 (excluding the \$5.0 million planned investment in the timber fund) are currently expected to be approximately \$12.7 million, of which \$947,000 has been expended through March 31, 2005. The \$12.7 million expected year-end amount of capital expenditures includes \$7.0 million of expenditures related to the Real Estate project at Gig Harbor and \$2.4 million related to a Real Estate project at the City of Bremerton. The actual pace of the Gig Harbor expenditures will depend on how quickly we are able to get approval from the City of Gig Harbor on our planned infrastructure improvements at the site. Similarly, the planned capital expenditures at the Bremerton site are dependent upon receiving a signed purchase and sale agreement on this property. The Partnership expects that the source of capital for these expenditures will be a combination of funds generated internally through operations and external financing.

Risks and Uncertainties

Our business is subject to a number of risks and uncertainties, any one or more of which could impact our operating results and financial condition materially and adversely. Some of these risks are discussed in greater detail below, arranged according to business segment. In addition, we face a number of risks that affect our business generally. We compete against much larger companies in each of its business segments. These larger competitors may have access to larger amounts of capital and significantly greater economies of scale. Land ownership carries with it the risk of incurring liabilities due to accidents that take place on the land and previously undiscovered environmental contamination. The Partnership endeavors to maintain adequate accruals to reflect the cost of remediating known environmental contamination and other liabilities resulting from land ownership, however these estimates may prove to be inadequate as additional information is discovered. A more thorough discussion of the risks and uncertainties that may affect our business is contained in the Annual Report on Form 10-K for the fiscal year ended December 31, 2004, and in our various other filings with the Securities and Exchange Commission. Readers should review these risks in deciding whether to invest in Partnership units, and should recognize that those factors are not an exhaustive list of risks that could cause us to deviate from management's expectations. Readers also are cautioned that, in reviewing these risk factors, the factors contained in this report and in our other SEC filings are effective as of the date the filing was made, and we cannot undertake to update those disclosures.

Fee Timber

Fee Timber revenue are generated primarily through the sale of softwood logs to both domestic mills and third-party intermediaries that resell to the export market. The markets for these products are significantly affected by fluctuations in U.S. and Japanese economies, as well as by the foreign currency exchange rate between the Japanese yen and the U.S. dollar. Despite the strong prices experienced in the current quarter, over the last few years the Partnership has seen the price of logs erode in the Japanese market as competing logs and lumber from regions outside of the U.S. and engineered wood products have gradually gained market acceptance.

The domestic market for logs in the Puget Sound region has been impacted by imported lumber from Canada and decreased demand for lumber as engineered wood products have gained market acceptance in the U.S. These factors have had the effect of concentrating mill ownership with larger mill operators and decreasing the number of mills operating in the Puget Sound region. If this trend continues, decreases in local demand for logs may decrease our profitability.

Our ability to grow and harvest timber can be significantly impacted by legislation, regulations or court rulings that restrict or stop forest practices. Restrictions on logging, planting, road building, fertilizing, managing competing vegetation and other activities can significantly increase the cost or reduce available inventory thereby reducing income.

Timberland Management & Consulting

The Timberland Management & Consulting segment is currently operating with one major timberland management client. Management is working to expand our customer base through market outreach efforts and marketing a private equity fund that would be managed by the Timberland Management & Consulting segment.

Representative of those efforts is our renewed focus on the Investor Portfolio Management Business ("IPMB"), which is a component of our Timberland Management & Consulting segment. However, unlike many other components of our business, which relate solely or primarily to real estate and timber operations, this line of business carries risks relating to the offer and sale of securities, and to the management of investment operations, including potential liability to investors if we are determined to have made material misstatements or omissions to those investors, potential accusations that we have breached fiduciary duties to other limited partners, and similar types of investor action. Moreover, litigation of shareholder-related matters can be expensive and time consuming, and if brought, would likely distract management from their focus on ordinary operating activities.

Real Estate

The value of our real estate investments is subject to changes in the economic and regulatory environment, as well as various land use regulations and development risks, including the ability to obtain the necessary permits and zoning variances that would allow us to maximize our revenue from our real estate investments. Our real estate investments are long-term in nature, which raises the risk that unforeseen changes in the economy or laws surrounding development activities may have an adverse affect on our investments. Moreover, these investments often are highly illiquid and thus may not generate cash flow if and when needed to support our other operations.

ACCOUNTING MATTERS

Accounting Standards Not Yet Implemented

In December 2004, the FASB released its revised standard, SFAS No. 123R (SFAS 123R), Share-Based Payment. SFAS 123R requires that a public entity measure the cost of equity based service awards based on the grant-date fair value of the award. That cost will be recognized over the period during which an employee is required to provide service in exchange for the award or the vesting period. A public entity will initially measure the cost of liability based service awards based on its current fair value and the fair value of that award will be remeasured subsequently at each reporting date through the settlement date. Changes in fair value during the requisite service period will be recognized as compensation cost over that period. Adoption of SFAS 123R is required for fiscal years beginning after June 15, 2005. The Company is evaluating SFAS 123R and believes it will likely result in recognition of additional non-cash stock-based compensation expense and accordingly would decrease net income in amounts, which likely will be considered material. There will be no effect on cash, working capital or total stockholders' equity.

The Partnership is currently negotiating with several potential investors in ORM Timber Find I, LP (the Fund). The Fund has a target invested capital amount of \$50 million. Upon funding this \$50 million target, the Fund will seek to invest the raised capital in timberland investments. The Partnership will invest 10% of the equity capital in the Fund so that, for example, if the target of \$50 million is reached Pope Resources will have contributed \$5 million of that equity total. The Fund is presently expected to be consolidated into the Partnership's financial statements since an indirect subsidiary of the Partnership (Olympic Resource Management LLC) will act as manager and general partner of the Fund. However, Emerging Issues Task Force Issue No. 04-5, "Investors' Accounting for an Investment in a Limited Partnership when the Investors is the Sole General Partner and the Limited Partners have Certain Rights" when finally concluded and issued, could require that the Partnership not consolidate, but rather account for the Fund using the equity method of accounting. Use of either the consolidation or equity method of accounting are expected to result in comparable net income and Partners' capital in the consolidated financial statements of the Partnership.

Critical Accounting Policies and Estimates

Management believes its most critical accounting policies and estimates relate to management's calculation of timber depletion and liabilities for matters such as environmental remediation, and potential asset impairments. In relation to liabilities, potential impairments and other estimated charges, it is management's policy to conduct ongoing reviews of significant accounting policies and assumptions used in the preparation of the financial results of the Partnership. The assumptions used are tested against available and relevant information and reviewed with subject-matter experts for consistency and reliability. During the preparation of financial results, tests are conducted to ascertain that the net book carrying values of assets are not in excess of fair values. These tests use current market information, if available, or other generally accepted valuation methods, such as future cash flows. When the use of estimates is necessary, an exact answer is unlikely, and therefore, the reporting within a range of likely outcomes is used in the preparation of the financial statements. Tests are also applied in order to be reasonably assured that liabilities are properly reflected on the records of the Partnership and that the notes to the financial statements are prepared in a fashion that informs readers of possible outcomes and risks associated with the conduct of business.

Depletion-Cost Pools: Depletion represents the cost of timber harvested and is charged to operations by applying a depletion rate to volume harvested during the period. The depletion rate is calculated in January each year by dividing the Partnership's cost of merchantable timber by the volume of merchantable timber. Merchantable timber is defined as timber that is equal to or greater than 40 years of age.

To calculate the depletion rate the Partnership combines all properties with similar characteristics and uses one depletion rate for all volume harvested from that timberland asset pool. Each timberland acquisition is evaluated for consistency with the already established timberland portfolio using the following five characteristics:

1. Management-Will the acquisition be managed as part of the existing cost pool?
2. Location-Is the tree farm in the same geography as the existing timberland cost pool?
3. Products-Will the products harvested from the acquisition be substantially similar to those harvested from the existing cost pool?
4. Customers/Markets-Will the harvest from the acquisition be sold to the same customers/markets as logs harvested from the existing cost pool?
5. Stocking-Are the acres in the acquisition of a similar age class distribution to the existing cost pool? (If the premerchantable timberland acres in the acquisition are less than 50% of total acres, stocking on the acquisition will be deemed sufficiently different and strongly indicate that a separate pool is appropriate.)

In October 2004 we acquired 1,339 acres of timberland that are substantially all merchantable timber. We have created a separate pool for this acquisition with a depletion rate of \$370 per MBF that is applied to timber harvested from these recently acquired acres.

Depletion-Estimated Volume: Inventory volumes take into account the applicable state and federal regulatory limits on timber harvests as applied to the Partnership's properties, including the Forests and Fish law that supplements Washington State's forest practice regulations to provide for expanded riparian management zones, wildlife leave trees, and other harvest restrictions. Timber inventory volume is accounted for by the Partnership's standing timber inventory system, which utilizes annual statistical sampling of

the timber (cruising) with annual adjustments made for estimated growth and the depletion of areas harvested.

The standing inventory system is subject to two processes each year to monitor accuracy. The first is the annual cruise process and the second is a comparison of (a) volume actually extracted by harvest to (b) inventory for the corresponding stands of harvested timber in the standing inventory system at the time of the harvest. A "cruise" represents a physical measurement of timber on a specific set of acres. The cruise process is completed when the physical measurement totals are compared to the inventory in the standing inventory system. Only productive acres with timber that is at least 20 years old are selected to cruise. The Partnership cruised 20% of its productive acres with 20 year old or greater timber in both 2003 and 2004 and plans to cruise 20% in 2005 and 10% thereafter. Specific acres are first selected for cruising with a bias towards those acres that have gone the longest without a cruise and, second, with a bias towards those acres that have been growing the longest. As the cruise is being performed, only those trees with a breast height diameter (approximately 4.5 feet from the ground) of at least 6 inches are measured for inclusion in the inventory.

Environmental remediation: The environmental remediation liability represents estimated payments to be made to remedy and monitor certain areas in and around the townsite of Port Gamble. Port Gamble is a historic town that was owned and operated by P&T, a related party, until 1985 when the townsite and other assets were spun off to the Partnership. P&T continued to operate the townsite until 1996 and leased the mill site at Port Gamble through January 2002, at which point P&T signed an agreement with the Partnership dividing the responsibility for environmental remediation of Port Gamble between the two parties.

The environmental remediation liability on the Partnership's books is based upon an estimate of the Partnership's portion of the clean-up costs under this agreement with P&T. While the majority of the Partnership's portion of the clean up efforts is complete, there remains the possibility that the remaining remediation or monitoring activities may exceed estimates, resulting in an additional environmental remediation charge. Management will continue to monitor the remaining liability against estimates to complete to determine if an adjustment to the environmental remediation liability is necessary to accurately represent management's estimate of remaining cost to complete the project.

Deferred tax assets: The Partnership has a United States subsidiary corporation that has \$759,000 of deferred tax assets as of March 31, 2005. The majority of this balance represents net operating loss carryforwards resulting from the liquidation of our subsidiary in Canada. Management evaluates the likelihood of earning taxable income to absorb net operating loss carryforwards each reporting period to determine if deferred tax assets will more likely than not be utilized.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Interest Rate Risk -----

As of March 31, 2005, the Partnership had \$34.1 million of fixed rate debt outstanding with a fair value of approximately \$42 million based on the current interest rates for similar financial instruments. A change in the interest rate on fixed rate debt will affect the fair value of the debt, whereas a change in the interest rate on variable rate debt will affect interest expense and cash flows. A hypothetical 1% change in prevailing interest rates would change the fair value of the Partnership's fixed-rate long-term debt obligations by \$1.7 million.

ITEM 4. CONTROLS AND PROCEDURES

The Partnership's management maintains an adequate system of internal controls to promote the timely identification and reporting of material, relevant information. Those controls include (1) requiring executive management and all managers in accounting roles to sign and adhere to a Code of Conduct and (2) implementation of a confidential hotline for employees to contact the Audit Committee directly with financial reporting concerns. Additionally, the Partnership's senior management team meets regularly to discuss significant transactions and events affecting the Partnership's operations. The Partnership's President & CEO and V.P. & CFO ("Executive Officers") lead these meetings and consider whether topics discussed represent information that should be disclosed under generally accepted accounting principles and the rules of the SEC. The Board of Directors of the Partnership's general partner includes an Audit Committee. The Audit Committee reviews the earnings release and all reports on Form 10-Q and 10-K prior to their filing. The Audit Committee is responsible for hiring the Partnership's external auditors and meets with those auditors at least four times each year.

Our Executive Officers are responsible for establishing and maintaining disclosure controls and procedures. They have designed such controls to ensure that others make all material information known to them within the organization. Management regularly evaluates ways to improve internal controls.

As of the end of the period covered by the quarterly report on Form 10-Q our Executive Officers completed an evaluation of the disclosure controls and procedures and have determined them to be functioning properly and effectively. They did not discover any significant deficiencies or material weaknesses within the controls and procedures that required modification.

PART II

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ITEM 1. LEGAL PROCEEDINGS

From time to time, the Partnership may be subject to legal proceedings and claims that may have a material adverse impact on its business. Management is not aware of any current legal proceedings or claims that will have, individually or in the aggregate, a material adverse impact on its business, prospects, financial condition or results of operations.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

(a) - (e) None

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

None

ITEM 5. OTHER INFORMATION

(a) None

- (b) There have been no material changes in the procedures for shareholders of the Partnership's general partner to nominate directors to the board.

ITEM 6. Exhibits

Exhibits.

- 31.1 Certification of Chief Executive Officer pursuant to Rule 13a-14(a).
- 31.2 Certification of Chief Financial Officer pursuant to Rule 13a-14(a).
- 32.1 Certification of Chief Executive Officer pursuant to Rule 13a-14(b) and 18 U.S.C. Section 1350 (furnished with this report in accordance with SEC Rel. No. 33-8238).
- 32.2 Certification of Chief Financial Officer pursuant to Rule 13a-14(b) and 18 U.S.C. Section 1350 (furnished with this report in accordance with SEC Rel. No. 33-8238).

SIGNATURES

Pursuant to the requirement of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, on May 11, 2005.

POPE RESOURCES,
A Delaware Limited Partnership

By: POPE MGP, Inc.
Managing General Partner

By: /s/ David L. Nunes

David L. Nunes
President and Chief Executive
Officer
(Principal Executive Officer)

By: /s/ Thomas M. Ringo

Thomas M. Ringo
Vice President and CFO
(Principal Accounting and
Financial Officer)

CERTIFICATION OF CHIEF EXECUTIVE OFFICER

I, David L. Nunes, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Pope Resources;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Evaluated the effectiveness of the registrant's disclosure controls and procedures presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation and
 - (c) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):
 - (a) All significant deficiencies in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 11, 2005

/s/ David L. Nunes

David L. Nunes
Chief Executive Officer

CERTIFICATION OF CHIEF FINANCIAL OFFICER

I, Thomas M. Ringo, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Pope Resources;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Evaluated the effectiveness of the registrant's disclosure controls and procedures presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation and
 - (c) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):
 - (a) All significant deficiencies in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 11, 2005

/s/ Thomas M. Ringo

Thomas M. Ringo
Chief Financial Officer

CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Pope Resources (the "Company") on Form 10-Q for the period ended March 31, 2005, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, David L. Nunes, Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company as of, and for, the periods presented in the Report.

This certification is being furnished solely to comply with the requirements of 18 U.S.C. Section 1350, and shall not be incorporated by reference into any of the Company's filings under the Securities Act of 1933 or the Securities Exchange Act of 1934, or otherwise be deemed to be filed as part of the Report or under such Acts.

/s/ David L. Nunes

David L. Nunes
Chief Executive Officer

May 11, 2005

CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Pope Resources (the "Company") on Form 10-Q for the period ended March 31, 2005, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Thomas M. Ringo, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company as of, and for, the periods presented in the Report.

This certification is being furnished solely to comply with the requirements of 18 U.S.C. Section 1350, and shall not be incorporated by reference into any of the Company's filings under the Securities Act of 1933 or the Securities Exchange Act of 1934, or otherwise be deemed to be filed as part of the Report or under such Acts.

By: /s/ Thomas M. Ringo

Thomas M. Ringo
Chief Financial Officer

May 11, 2005